



544 Mulberry Street Suite 500 - Macon, Georgia 31201  
Telephone: 478-746-6286 Fax: 478-745-9693

## **JOB OPPORTUNITY**

### **Sales Account Executive**

**LOCATION:** Macon, GA

**SUPERVISOR:** Alan Risener

**DESCRIPTION:**

Cumulus Media, Macon, Georgia has openings in its sales department for Account Executives. Successful candidates will be determined, bold and self-directed sales leaders with 3-5 years experience in sales and marketing.

Minimum 3 years broadcast sales experience preferred; Strong organizational abilities, polished presentation, speaking and negotiation skills; Good communication skills and the ability to develop relationships; Must be detailed and deadline-oriented.

You are encouraged to visit our website at [www.middlegeorgiamarketing.com](http://www.middlegeorgiamarketing.com) for information about all of our great radio stations.

**CONTACT:** Reply by emailing resume to:

**Jeff Norman, General Sales Manager**

Cumulus Macon

544 Mulberry Street, Suite #500

Macon, Georgia 31201

[jeff.norman@cumulus.com](mailto:jeff.norman@cumulus.com)

**POSTING DATE:** July 5, 2006

**REMOVAL DATE:**

**CUMULUS RADIO MACON MAINTAINS A DRUG-FREE WORKPLACE AND IS  
AN EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER  
APPLICANTS MUST BE ELIGIBLE TO WORK IN THE U.S.**